

Case Study: Administrative Support for Whizzle Ltd

The Leading **UK distributor of Fixings and Fasteners** is working with **Staff India** for more than 8 years now and has successfully taken the full benefits of outsourcing business processes.

PAINS AND SOLUTIONS:

1 HIGH COST

Having local assistants consists of higher business costs. Whizzle was looking for a way to reduce that cost by outsourcing most of the admin roles to ensure the key players can fully concentrate on their actual job which is to grow the business.



2 MAINTAIN QUALITY

The virtual staff will have to maintain the same quality and need to work just like a local employee.



THE RESULT

Whizzle Started with 2 members and then increased the remote team to 5 persons in total. One assistant for each of the Marketing, accounts, purchasing, sales & dispatch departments.

- Whizzle was able to outsource almost 90% of the admin jobs to the remote team.
- The remote teamwork mostly independently with little training and guidance.
- Reduced up to 80% cost on staff salaries.
- Freed up 50% of the time for the key players who are using that time on their actual job to contribute to the growth of the company.
- Reached the milestone of 4M yearly turnover which was 2M initially.

Staff India offers dedicated virtual employees to our clients for the various back office roles. This could be a wide range of roles from web developers through to multi skilled virtual employees.

You are an individual, not a number. We value all our clients.