**Hunter VS Voilanorbert**

I checked both Hunter and Voilanorbert pricing. First two plan of Hunter and Voilanorbert are same.

1,000 leads for $49 /mo and 5,000 leads for $99 /mo

**On third and, fourth plan hunter is giving-**

20,000 leads for $199 /mo and

Up to 50,000 leads for $399 /mo

**Where Voilanorbert is giving-**

15,000 leads for $249/mo and

Up to 50,000 leads for $499 /mo

So, in pricing Hunter is cheaper and Hunter also give a free trial of 50 leads search for any new account. If we take hunter paid account, so before giving this to any of our employees we can train them using free accounts to ensure that they don't waste any leads from the paid account. Voilanorbert doesn't have any free trial.

**Who can use this paid account and what benefits we can get?**

The people who are working on lead generation project can use this email hunting tool.

# As hunter allows to search leads/emails using company name so they can find all public email address in a single search of that specific company. Besides this Hunter has a chrome extension which is very useful. We need to get to any website and click on the extension icon and they will find all the email address of that company which can save a lot of time.

# We can verify the collected emails validated using Hunter. They show the accuracy by email percentage or directly say invalid. I tested this and they show the correct result. I mentioned this in my previous observation. So using this employee can ensure he is giving quality result for the client/internal work.

# Hunter email finder & Verifier allow uploading a CSV file. So using this we can verify/find a large number of emails quickly. This can improve work performance.